

# Matías Rabago Wissinger

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## EDUCATION

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Gonzaga University, Spokane, WA 2020 - 2024  
**B.A. in Business Administration, Honors**  
**Individualized Study: Organizational Behavior;** Minor: Hogan Entrepreneurial Leadership Program  
GPA: 3.95/4.00; summa cum laude  
Honors Thesis: *Mindfulness Matters: Fostering Conflict Resilient Teams*

## RESEARCH INTERESTS

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Social Perception, Emotion Regulation, Identity Expression, Team Dynamics

## RESEARCH SKILLS

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**Technical:** R, SPSS, Python, SQL, Qualtrics, JavaScript/HTML, Git, AWS, Zotero, Prolific, CloudResearch, SONA, computational text analysis (Lexical Suite, custom dictionaries, LLM-assisted structured coding)

**Related Training:** CITI Human Subjects Training, RCR Training, Linux cluster and job scheduling fundamentals, Qualtrics automation and testing, LLM information extraction and output testing

## AWARDS & GRANTS

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Leaders Scholar, <i>Gonzaga University</i>	2020
Newman Scholar, <i>Gonzaga University Honors Program</i>	2021
Hogan Entrepreneurial Leadership Scholar, <i>Gonzaga University SBA</i>	2021
Mozilo Fellow, <i>Gonzaga University SBA</i>	2023
Presidential Scholar, <i>Institute for American Universities, Madrid</i>	2023
President's List Honors, <i>Gonzaga University SBA</i>	2020–2024
Alma and Gill Centioli Scholar, <i>Gonzaga University SBA</i>	2024
The PhD Project Travel Grant	2025

## SELECTED RESEARCH IN PROGRESS

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**Wissinger, M. & Teeny, J.D.** (2026) Relational Costs of Goal-Directed Listening in Workplace Conversations. *Data collection in progress.*

**Wissinger, M.** (2025) Mapping Interpersonal Appraisals: A Tool for Conflict Reframing and Relational Insight. *Tool developed; validation study in progress.*

## CONFERENCE PRESENTATIONS

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**Wissinger, M. & Teeny, J.D.** (2026) Relational Costs of Goal-Directed Listening in Workplace Conversations. Presented at the *Society for Personality and Social Psychology* (Chicago, IL)

**Wissinger, M.** (2024) Mindfulness Matters: Fostering Conflict Resilient Teams. Presented at the *Spokane Intercollegiate Research Conference* (Spokane, WA)

**Wissinger, M.** (2024) Mindfulness Matters: Fostering Conflict Resilient Teams. Presented at the *Honors Program Student Research Symposium* (Spokane, WA)

**Wissinger, M.** (2023) Growing Community Together: Food, Housing, and Social Instability in the Hillyard Neighborhood. Presented at the *PICCE Student Symposium* (Spokane, WA)

## ACKNOWLEDGED IN

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Jazaieri & Rucker (2025) Softening the blow or sharpening the blade: Examining the reputational effects of satire. *Journal of Experimental Psychology: General* — *Led replication & coding validation*  
Spelman, Elnakouri, Kteily, & Finkel (2026) Overestimating the Social Costs of Political Belief Change. *Journal of Personality and Social Psychology* — *Led replication & coding validation*

## RESEARCH EXPERIENCE

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### **Predoctoral Research Fellow**

July 2024 - Present

*Kellogg School of Management, Northwestern University, Evanston IL*

PIs: Jacob Teeny, Ph.D. & Chethana Achar, Ph.D.

Advisor: Ginger Lee Jacobson, Ph.D.

- Perform statistical analyses in SPSS and R incorporating specialized macros like PROCESS, create scientific figures, and program experimental tasks in Python/JavaScript
- Manage lab experiments, conduct replication checks, and oversee study administration
- Draft IRBs, manage preregistrations, and author + share reproducible code on OSF
- Conduct large-scale literature reviews (manual and API-based), use Zotero to organize 3,000+ citations, and train undergraduate RAs in systematic review methods

### **Research Assistant**

Sep 2023 - May 2024

*Social Interdependence Lab, Gonzaga University Department of Psychology*

PI: Adam Stivers, Ph.D.

- Supported data collection for a gamified study on cooperation and control orientations
- Managed lab operations, trained research assistants, maintained materials, and coordinated communication among team members

### **Honors Thesis Student**

Jan 2023 - May 2024

*Gonzaga University School of Business Administration*

Advisor: Rebecca Bull Schaefer, Ph.D.

- Authored *Mindfulness Matters: Fostering Conflict Resilient Teams*, receiving highest mark
- Implemented an original month-long mindfulness intervention and examined its effects on workplace conflict and team effectiveness

### **CEE Civic/Wolff Fellow**

Fall 2022 - Spring 2023

*Gonzaga University Center for Community Engagement*

Partner Organization: *The ZoNE*, Spokane, WA

Advisor: Jene Ray

- Selected for a research and service initiative strengthening community–university partnerships on housing, food insecurity, and after-school care in Spokane’s Hillyard neighborhood
- Analyzed community survey data and conducted needs assessments for BHT grant applications

## TEACHING EXPERIENCE

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### **Undergraduate TA**

Fall 2021

*Gonzaga University Department of Sociology*

- *HONS 193: Honors First Year Seminar* (Linda Treddenick, Ph.D., & Michael DeLand, Ph.D.)
- Led weekly discussion sections; guided student teams in executing ethnographic field research